

Request for Decision

MODY's Mission

MODY serves its residents by providing the highest quality services through effective, efficient, and ethical stewardship of the resources and assets entrusted to us by our citizens.

File	Request For Quotations: Flushing and Camera Inspection of Municipal Sewer Lines
Submitted to	CAO Victoria Brooks
Submitted by	Derek Sutherland, Director of Public Works
Date	March 20 th , 2025
Recommendation	Move that the Municipality of the District of Yarmouth accept the quotation from Eastern Trenchless, as submitted under the RFQ for flushing, camera and inspection of municipal wastewater systems in Arcadia, Port Maitland and Hebron/Dayton, in the amount of \$218,983.00 (excl non-refundable HST), over fiscal years 2025-26 to 2027-28; further that the CAO be authorized to execute appropriate contract accordingly.
Background	<p>The Asset Management Coordinator completed a risk assessment respecting level of detail available across the municipal wastewater systems. It was recommended the MODY adopt a system of regular flushing and cleaning across the system.</p> <p>A Request For Quotations (RFQ) was issued for a 3-year cycle to flush, clean and video inspect the three (3) of the wastewater systems in MODY: Arcadia, in Year 1; Port Maitland in Year 2; and Hebron/Dayton in Year 3.</p> <p>The data collected through the process will inform proactive repairs and maintenance as well as capture detailed condition assessment information.</p>
Status	Three compliant submissions were received in response to the RFQ.
Key Assumptions	
Legislative Authority	<i>Municipal Government Act</i> – Part III (powers); S.65 (budgets & expenditures); Part XIV Sewers
Relevant Municipal Policies/By-laws (i.e. MPS)	Sewer By-law S-084-24 Asset Management Policy A-088-20
Accessibility/DEI Plan linkages	
Strategic Plan linkages	Mission Statement Stewardship – Asset Management

Request for Decision

Options available to Council	<p>Accept the lowest RFQ Reject the lowest and send it back to staff for options Reject all Submitted RFQ</p>
CAO Comments	<p>The contract to flush, camera and inspect the MODY's wastewater systems is a major step forward in the Asset Management program. Details through the program will better inform necessary repairs and maintenance. In addition, the program may provide for opportunities to improve operational efficiencies, effectiveness.</p> <p>Finally, this work may provide important insights around aggregate system capacity which is essential for long-term infrastructure planning.</p> <p>The CAO supports the recommendation of the Director of Public Works.</p>
Review of CAO	April 1, 2025
Appendix	Attached Eastern Trenchless RFQ submission

Municipality of the District of Yarmouth

Flushing & Camera Inspection of Municipality Sewer Lines

Attention:

Derek Sutherland
Director of Public Works
Municipality of the District of Yarmouth,
derek@munyarmouth.ca

Closing date and time: Monday March 3th, 2025, 2:00PM

February 27th, 2025

SUBMITTED BY:

Eastern Trenchless LTD.
711 Woodstock Road, Unit A,
Fredericton, New Brunswick
Canada, E3B 5N8

Easterntrenchless.com

CONTACT:

John Bowles, MScE, P.Eng.
john@easterntrenchless.com
(506) 455-8845

Evaluation Team,

Eastern Trenchless (Eastern) is pleased to submit a proposal to provide CCTV Video Inspection and Flushing as prescribed in the RFQ document for the Municipality of the District of Yarmouth.

As highlighted in our submission, through the years, Eastern has established themselves as a leader in Trenchless Cleaning, Inspections, and Rehabilitation Lining Projects. Eastern's proposed project team brings forth a wealth of experience and certifications in all aspects and types of CCTV operations and reporting, Sewer main cleaning, Root intrusion control, lateral reinstatement, public communication and notifications, quality control, and project management/client communication.

Based on our experience with directly comparable assignments, we are confident that our project team has the capabilities and expertise necessary to successfully complete this project as outlined in the RFP document.

If you have any questions or require clarifications, please contact the undersigned.

Thank you for the opportunity to submit this proposal.

A handwritten signature in black ink that reads "John Bowles".

John Bowles, P.Eng.
President, Eastern Trenchless

1.0 Completed Tender Forms

The following pages contain our completed tender forms, including:

- RFQ Compliance Conformation Form
- RFQ Financial Proposal (Table F.1 and Table F.2)
- Appendix A (Submission Requirements Checklist)

RFQ Compliance Conformation Form

Municipality of the District of Yarmouth

RFQ Sewer Flushing & Video (SFV)


The supply of flushing and camera inspection of Municipal sewer line services.
We have reviewed the document and confirm that we acknowledge and agree to all the conditions of participation in the RFQ.

Contractor's Contact Information is as follows:

Company Name: Eastern Trenchless Ltd.
Contact Person: John Bowles, President & CEO
Mailing Address: 711 Woodstock Road (Unit A), Fredericton, NB, E3B5N8
Telephone No: 506-455-8845
Fax No: 1-506-453-3749
E-mail Address: john@inversasystems.com
Name and Title of Authorizing Officer: John Bowles, President & CEO
HST Registration No: 815660923

John Bowles
Name (print)

President & CEO
Title


Signature

February 27, 2025
Date

RFQ Financial Proposal

Provide all equipment and labour necessary to complete each item of Work. The Work shall be in accordance with the Quotation Project Specifications. **Include disposal fee costs in the hourly rate for cleaning sanitary sewers.**

All invoices shall show the number of hours worked at each location: Arcadia, Port Maitland, Hebron/ Dayton

Table F.1: Pricing Schedule

Item	Unit	Estimated Hrs. total	Unit Price (\$ CAN)	Total Price (\$ CAN)
Arcadia 2025				
1. Cleaning of 4150 m of sanitary sewers	hr	60	264.00	15,840.00
2. Video of 4150 m of sanitary sewers	hr	50	243.00	12,150.00
3. Cleaning of 3 Pumping Stations	hr	9	329.00	2,961.00
4. Traffic Control	hr	110	172.00	18,920.00
5. Total travel time to site (1x mob.)	hr	8	742.00	5,936.00
Port Maitland 2026				
6. Cleaning of 2760 m of sanitary sewers	hr	40	290.00	11,600.00
7. Video of 2760 m of sanitary sewers	hr	30	263.00	7,890.00
8. Cleaning of 1 Pumping Station	hr	3	356.00	1,068.00
9. Traffic Control	hr	50	194.00	9,700.00
10. Total travel time to site (1x mob.)	hr	8	752.00	6,016.00
Hebron Dayton 2027				
11. Cleaning of 10300 m of sanitary sewers	hr	150	280.00	42,000.00
12. Video of 10300 m of sanitary sewers	hr	100	256.00	25,600.00
13. Cleaning of 6 Pumping Stations	hr	18	347.00	6,246.00
14. Traffic Control	hr	200	182.00	36,400.00
Total travel time to site (3x mob.)	hr	24	694.00	16,656.00
Subtotal				218,983.00
HST (15%)				32,847.45
Total				251,830.45

Note: Please fill in the total travel time to the site in hours above. Include in the total price.

The price of the video is to include two (2) hard copies of the report and one (1) electronic copy of the report in PDF format. Copies of the video are to be submitted with the report on a flash drive.

See following page for notes and assumptions related to Table F.1:
Pricing SCHEDULE

Notes and assumptions related to Table F.1: Pricing Schedule

- Sewer line estimates are based on average debris levels; any significant debris (e.g., grease, roots) would be priced and completed as a change order.
- Water fill-up locations are assumed to be reasonably close, minimizing travel time.
- Dewatering will be directed back into the system, with solids disposed of at the end of each day.
- Manholes are assumed to be accessible. Work required to access inaccessible manholes will be completed by others or managed as a change order.
- Cleaning pricing for pump stations assumes no confined space entry; specialized team pricing is available if required.
- Estimated travel time is based on assumed number of trips; actual travel time will be determined upon award based on scheduling and weather conditions.
- Traffic control setups are based on typical conditions; extensive traffic control requirements will be managed through a change order.

Any hours worked above the Quantity indicated in Table F.1 at each location shall be approved by the owner before the hours being worked.

Table F.2. Provisional Items

The following unit prices are to be used when calculating charges for work done on a time and material basis, this would apply to work not included in the RFQ. These unit prices are to include allowances for overhead and profit.

No.	Description of Item	Unit Measure	Unit Price \$
1	Labour:		
	Forman	hr.	<u>75.00</u>
	Labour	hr.	<u>50.00</u>
	Flusher Truck Operator	hr.	<u>65.00</u>
2	Equipment (excluding operator):		
	Survey Vehicle (include all VIDEO support equipment & staff)	hr.	<u>112.50</u>
	Straight Line Camera	hr.	<u>112.50</u>
	Flusher Truck	hr.	<u>175.00</u>
	Pickup Truck	hr.	<u>50.00</u>
	Pumping Equipment as required (for By-pass pumping, Submersible pump/req. disposal hose)	hr.	<u>1.00</u>
3	Traffic Control		
	Sewer cleaning after daylight hours	hr.	<u>366.00</u>
4.	Video inspection after daylight hours	hr.	<u>270.00</u>
5.	Traffic control after daylight hours	hr.	<u>330.00</u>

Notes & Assumptions pertaining to Table F.2. Provisional Items:

- Hourly rates for standard cleaning and CCTV setup include the use of 2-3" sump pumps and a 100 m discharge hose (this explains the \$1/hr rate listed above). Larger bypass setups requiring more equipment/higher-capacity pumps would be priced on a case-by-case basis.
- All equipment rates exclude the cost for the operator.
- Survey vehicle rate typically includes all necessary equipment, such as the straight-line camera. The rates mentioned above for the survey vehicle and straight-line camera reflect a 50/50 allocation of our standard hourly rate for a complete CCTV equipment and setup.
- Traffic control setups are based on typical conditions; extensive traffic control requirements will be managed through a change order.

Appendix A

Submission Requirements Checklist

Completed Compliance Confirmation Form	<input checked="" type="checkbox"/>
Company Profile (2 pages max)	<input checked="" type="checkbox"/>
Contractor and Administration Key Contact Information	<input checked="" type="checkbox"/>
Three (3) Client References	<input checked="" type="checkbox"/>
Letter of Good Standing	<input checked="" type="checkbox"/>
Clearance Letter	<input checked="" type="checkbox"/>
Proof of Insurance	<input checked="" type="checkbox"/>
List of Proposed Subcontractors	<input checked="" type="checkbox"/>

2.0 Company Profile

Eastern Trenchless (Est. 2015) is Atlantic Canada's largest trenchless construction contractor that provides underground pipe rehabilitation services, using the latest specialty equipment, which limits disruptive dig-and-replace strategies, typical of practice today. Eastern's primary line of work is municipal/provincial sanitary sewer and storm pipe inspection and maintenance, using a variety of techniques and technologies. Eastern also offers municipal, residential and industrial lining solutions for both lateral and mainline assets, for both gravity and pressure pipe. Services include CIPP lining, spot repairs, various robotic and manual repair work, CCTV inspection, confined space entry and cleaning services.

Eastern regularly undertakes highly complex lining projects for pipes ranging from 2"-12ft in diameter. This work necessitates a fleet of highly specialized equipment and understanding of underground infrastructure. This work always involves CCTV and manual confined space inspection of all kinds of pipes and structures including very odd and difficult pipe shapes and orientations. As such some of the equipment we have is the only ones available in Atlantic Canada and allows us to undertake work that would otherwise have to be done via excavation.

Eastern is insured, COR Certified, has an excellent track record of safety and has significant experience working in environmentally sensitive areas.

Eastern has engineering staff for design work with engineering licenses in all four Maritime provinces, Quebec and Ontario. Eastern is the only Atlantic contractor who does complete in house repairs of all CCTV and cutting equipment including all electronic and mechanical repairs, which is key to keeping well maintained and available specialty equipment.

Qualifications and Abilities

Through extensive training and communications with various equipment and software manufacturers, Eastern has been able to develop a qualified and skillful project team able to deliver a multitude of Sewer Inspection and cleaning/preparation projects. Eastern's key team members for the project, described in the following section, through proper training, education, and past project experience, have proven themselves to be experts in CCTV Video Inspection, and cleaning/preparation, and are very capable of trouble shooting a multitude complex project scenarios. Furthermore, as per the certification included in the following section, Eastern's key team members have extensive experience on directly comparable projects, and the CCTV operators are all NASSCO PACP certified. Eastern is also currently delivering a multi-year CCTV, flushing, cleaning, and spot repair contract for the City of Saint John, a project directly comparable to this contract.

With Eastern there is significant value added in the equipment and expertise beyond what is required from this contract. Eastern's principle has been solely dedicated to

only trenchless rehab/engineering and associated ancillary services since 2007, bringing a host of expertise that can provide value add to this contract.

3.0 Project Key Team Members

The following section outlines the proposed key team members for this project, with additional personnel available if required. Each Key team members hold NASSCO PACP certification.

Key Personnel:

Name & Role	Experience & Certifications	Primary Responsibilities
John Bowles, MSc.E, P.Eng. <i>Project Supervisor/ Reserve CCTV Operator</i> 506-476-5648 john@eastertrenchless.com	17 years in engineering, 14 in trenchless inspection. NASSCO PACP certified. Extensive experience in asset management, CCTV inspections, and trenchless rehabilitation.	<ul style="list-style-type: none"> - Client & public liaison - Work scope identification - Technical recommendations - Cutter truck & CCTV support - Regulatory compliance
Shawn Crawford <i>Project Manager / Reserve CCTV Operator</i> 506-261-7997 shawn@eastertrenchless.com	10+ years in CCTV inspections. NASSCO PACP certified. Managed multi-year CCTV contracts, including previous City of Saint John contract.	<ul style="list-style-type: none"> - Client liaison - Project scope & schedule management - Subcontractor Coord. - Oversee sewer cleaning & CCTV work - Health & safety - Permitting
Richard Owen <i>Reserve Project Manager / Reserve CCTV Operator</i> 506-470-4720 richard@eastertrenchless.com	Extensive experience managing complex field projects. NASSCO PACP certified. Key member of Eastern's previous CCTV projects.	<ul style="list-style-type: none"> - Project scope & schedule management - Subcontractor coordination - Oversee sewer cleaning & CCTV work - Health & safety - Permitting
Marcel Klompmaker, BScE, EIT <i>Cutter/CCTV Operator</i> 506-261-3602 marcel@eastertrenchless.com	5+ years in CCTV inspections & sewer cleaning. NASSCO PACP certified. Mechanical engineering background.	<ul style="list-style-type: none"> - Cutter truck technician - CCTV operator - Piping layout design (if needed) - Mechanical design support
Corey Holmes <i>Cutte/CCTV Operator</i>	4+ years in CCTV inspections & rehabilitation. NASSCO PACP certified.	<ul style="list-style-type: none"> - Cutter truck technician - CCTV operator - Piping layout design (if needed) - Mechanical design support

4.0 References

The following section contains three client references for similar work. Additional client references are available upon request.

Reference 1

Application: CCTV/Cleaning & Flushing

Client: City of Saint John

Project Name: CCTV Video Inspection

Project Date: April 2023 - Ongoing

Project Value: \$425,000/year for 5 years (Total estimated price of \$2,125,000)

Contact: Paul Woodhouse, 506-650-4053, Paul.Woodhouse@saintjohn.ca

Location: City of Saint John, NB (175 Rothesay Ave, Saint John, NB, E2J 2B4)

Project Description: 5-year contract with the City of Saint John to provide CCTV Video Inspection services, as well as all ancillary work (e.g. flushing, root cutting, lateral reinstatement, spot repairs, etc.). Estimated yearly quantities for this contract are: 65,000 lineal meters of CCTV inspections plus estimated hour amounts for all related ancillary work.

Reference 2

Application: CCTV/Cleaning & Flushing

Client: Halifax Regional Water Commission

Project Name: Sewer Mainline Trenchless Lining Project

Project Date: August 2024 - Ongoing

Project Value: \$2,480,000

Contact: Roger Levesque, levesqr@halifaxwater.ca, 902.490.6941

Location: Halifax, NS (450 Cowie Hill Rd, Halifax, NS, B3P 2V3)

Project Description: Performed all cleaning, flushing, preparation work (including root intrusion and lateral intrusion cutting), as well as pre-cleaning, post-cleaning, manhole repair and prep and final CCTV inspections of approximately 12 km of sewer main with the interest of installing CIPP liners within each sewer main. Also performed lateral reinstatement work. CCTV work 40+km

Reference 3

Application: CCTV/Cleaning & Flushing

Client: Town of Rothesay (c/o CBCL Ltd.)

Project Name: CCTV & Flushing

Project Date: May 2022 to September 2022

Project Value: \$500,000

Contact: David Parsons (506)651-1812

Location: Town of Rothesay, NB (70 Hampton Road, Rothesay, NB, E2E 5Y2)

Project Description: 30+km of CCTV and Flushing work with data managed repair recommendations, condition rating and costing justification. Follow on work including all physical trenchless repairs including manual confined space repairs, CIPP spot repairs and CIPP lining as well as major blockage removal.

5.0 Worker's Compensation Board & Insurance Details

This section contains copies of the following documents:

- Worker's Compensation Board Letter of Good Standing & Clearance Letter
- Proof of Insurance

Clearance Letter

**EASTERN TRENCHLESS LTD.
711A WOODSTOCK ROAD
FREDERICTON, NB E3B 5N8**

Date of Issue: December 15, 2024

Account Holder:
EASTERN TRENCHLESS LTD.
BN: 815660923

This letter confirms that **EASTERN TRENCHLESS LTD.** is registered with the WCB Nova Scotia and is in good standing. It is valid until **March 31, 2025.**

Sincerely,

WCB Nova Scotia



**OCCUPATIONAL HEALTH &
EDUCATIONAL SERVICES (2002) INC**

an ISO 9001:2015 Registered Company
335 Old Indian Road, MacPhees Corner NS B0N 2H0
Tel: 902-481-0879 Toll Free: 1-800-757-1414
admin@ohessafetycertified.ca - www.ohessafetycertified.ca

April 12, 2024

Attn: John Bowles

Eastern Trenchless Ltd
711 Woodstock Rd Unit A
Fredericton NB, E3B 5N8

Dear John Bowles

CONGRATULATIONS! Enclosed herewith, is your well-deserved “Safety Certified Certificate”. As mentioned, this certificate is valid for ONE YEAR from the date of your audit. To retain your certification, we must re-audit your program annually BUT if you continue to operate your program as you have done leading up to the last audit, your next audit will also be a success.

Please keep in mind that if the Workers Compensation Board of Nova Scotia were to require us to change something in our audit that affects your program, we will let you know.

Please see the enclosed ‘**Overall Customer Satisfaction Survey**’. Your feedback is valuable to us. If you could, please take a moment to fill it out and then fax it back to 902-481-0433 or scan it to email at admin@ohessafetycertified.ca.

If we can be of further service to you, or if you know of anyone else who could benefit from using our services, please call us toll free at **1-833-757-1414**. Again, CONGRATULATIONS!

Issued: April 12, 2024
Expires: April 12, 2025

WCB Certificate # 3859

Sincerely,

Michael Doucette
President

WORK SAFE. FOR LIFE.
WORKERS' COMPENSATION BOARD OF NOVA SCOTIA

**OH
ES** OCCUPATIONAL HEALTH &
EDUCATIONAL SERVICES (2002) INC



Eastern Trenchless Ltd

Has successfully met all the requirements of a health and safety management system audit that meets the WCB Safety Certified Audit Standard

Dennita Fitzpatrick
Vice-President, Prevention and Return to Work
Workers' Compensation Board of Nova Scotia

Michael Doucette – President/CEO
Occupational Health & Educational Services (2002) Inc.

Issue Date: 04/12/2024
Certificate Number: 3859

Expiry Date: 04/12/2025



CERTIFICATE OF LIABILITY INSURANCE

This certificate is issued as a matter of information only and confers no rights upon the certificate holder and imposes no liability on the insurer. This certificate does not amend, extend or alter the coverage afforded by the policies below.

1. CERTIFICATE HOLDER - NAME AND MAILING ADDRESS		2. INSURED'S FULL NAME AND MAILING ADDRESS	
Eastern Trenchless Ltd.		Eastern Trenchless Supplies Inc.	
27 Garden View Drive		27 Garden View Drive	
Island View	NB	POSTAL CODE E3E 1A3	Island View NB POSTAL CODE E3E 1A3

3. DESCRIPTION OF OPERATIONS/LOCATIONS/AUTOMOBILES/SPECIAL ITEMS TO WHICH THIS CERTIFICATE APPLIES (but only with respect to the operations of the Named Insured)
Confirmation of Insurance

4. COVERAGES
This is to certify that the policies of insurance listed below have been issued to the insured named above for the policy period indicated notwithstanding any requirements, terms or conditions of any contract or other document with respect to which this certificate may be issued or may pertain. The insurance afforded by the policies described herein is subject to all terms, exclusions and conditions of such policies.
LIMITS SHOWN MAY HAVE BEEN REDUCED BY PAID CLAIMS

TYPE OF INSURANCE	INSURANCE COMPANY AND POLICY NUMBER	EFFECTIVE DATE YYYY/MM/DD	EXPIRY DATE YYYY/MM/DD	LIMITS OF LIABILITY (Canadian dollars unless indicated otherwise)		
				COVERAGE	DED.	AMOUNT OF INSURANCE
COMMERCIAL GENERAL LIABILITY <input type="checkbox"/> CLAIMS MADE OR <input checked="" type="checkbox"/> OCCURRENCE <input type="checkbox"/> PRODUCTS AND / OR COMPLETED OPERATIONS <input type="checkbox"/> EMPLOYER'S LIABILITY <input type="checkbox"/> CROSS LIABILITY <input type="checkbox"/> WAIVER OF SUBROGATION <input checked="" type="checkbox"/> TENANTS LEGAL LIABILITY <input type="checkbox"/> POLLUTION LIABILITY EXTENSION <input checked="" type="checkbox"/> Personal & Adver <input checked="" type="checkbox"/> Medical Payments	Sovereign General Insurance Company SOV79550834	2024/03/16	2025/03/16	COMMERCIAL GENERAL LIABILITY BODILY INJURY AND PROPERTY DAMAGE LIABILITY - GENERAL AGGREGATE	10,000	2,000,000
				- EACH OCCURRENCE		2,000,000
				PRODUCTS AND COMPLETED OPERATIONS AGGREGATE		
				<input type="checkbox"/> PERSONAL INJURY LIABILITY OR <input checked="" type="checkbox"/> PERSONAL AND ADVERTISING INJURY LIABILITY		2,000,000
				MEDICAL PAYMENTS		25,000
				TENANTS LEGAL LIABILITY	1,000	2,000,000
				POLLUTION LIABILITY EXTENSION		
<input checked="" type="checkbox"/> NON-OWNED AUTOMOBILES <input checked="" type="checkbox"/> HIRED AUTOMOBILES	Sovereign General Insurance Company SOV79550834	2024/03/16	2025/03/16	NON-OWNED AUTOMOBILES		2,000,000
				HIRED AUTOMOBILES	1,000	75,000
AUTOMOBILE LIABILITY <input type="checkbox"/> DESCRIBED AUTOMOBILES <input checked="" type="checkbox"/> ALL OWNED AUTOMOBILES <input checked="" type="checkbox"/> LEASED AUTOMOBILES ** ** ALL AUTOMOBILES LEASED IN EXCESS OF 30 DAYS WHERE THE INSURED IS REQUIRED TO PROVIDE INSURANCE	Sovereign General Insurance Company SOV79550834	2024/03/16	2025/03/16	BODILY INJURY AND PROPERTY DAMAGE COMBINED		2,000,000
				BODILY INJURY (PER PERSON)		
				BODILY INJURY (PER ACCIDENT)		
				PROPERTY DAMAGE		
EXCESS LIABILITY <input checked="" type="checkbox"/> UMBRELLA FORM <input type="checkbox"/>	Sovereign General Insurance Company SOV79550834	2024/03/16	2025/03/16	EACH OCCURRENCE		3,000,000
				AGGREGATE		3,000,000
OTHER LIABILITY (SPECIFY) <input type="checkbox"/>						
<input type="checkbox"/>						

5. CANCELLATION
Should any of the above described policies be cancelled before the expiration date thereof, the issuing company will endeavor to mail 15 days written notice to the certificate holder named above, but failure to mail such notice shall impose no obligation or liability of any kind upon the company, its agents or representatives.

6. BROKERAGE/AGENCY FULL NAME AND MAILING ADDRESS		7. ADDITIONAL INSURED NAME AND MAILING ADDRESS (Commercial General Liability- but only with respect to the operations of the Named Insured)	
Arthur J. Gallagher Canada Limited			
PO Box 489, 91 Archimedes Street			
New Glasgow	NS	POSTAL CODE B2H 5E5	
BROKER CLIENT ID:			POSTAL CODE

8. CERTIFICATE AUTHORIZATION		CONTACT NUMBER(S)	
ISSUER Arthur J. Gallagher Canada Limited	AUTHORIZED REPRESENTATIVE Darryl J Wilson	TYPE Phone NO. 902-429-4150	TYPE NO.
		TYPE Fax NO. 902-420-1787	TYPE NO.
SIGNATURE OF AUTHORIZED REPRESENTATIVE	DATE 2024/03/19	EMAIL ADDRESS nancy_walters@ajg.com	

6.0 Sub Contractors

Eastern Trenchless Ltd. owns all necessary equipment and directly employs trained staff, allowing us to complete all work included in this contract in-house with our own forces and resources. This includes traffic control services, utilizing our owned equipment and certified personnel to ensure site safety and regulatory compliance without reliance on external subcontractors.

In closing, we thank you for the opportunity to propose on this project.

Yours truly,



John Bowles, P.Eng.
President, Eastern Trenchless